

# Professional Services

## Video Conferencing Managed Services in professional services

**Providing timely, reliable and frequent face to face interaction with your customers and clients is crucial in the professional services sector. This, combined with the current state of the global economy, means businesses are continuously looking for new, effective ways to communicate, collaborate, cut costs and gain competitive advantage.**

High equipment purchase costs, the need to appoint specialist skill sets and infrastructure to support and manage video conferencing, along with the scepticisms of the reliability, security and benefits of using video, has previously discouraged wide scale adoption, but not anymore.

We take care of all of that for you, with just one simple, fixed and low-cost monthly subscription fee, making video conferencing affordable for everyone. Our video conferencing managed services relieves businesses from those technical frustrations, costs and infrastructure requirements, delivering a simple, reliable, secure, supported and high definition video experience like none other.

Minimise the need for local and international travel, saving time, money and your carbon footprint.

Enjoy high definition quality and security.

Increase face to face interaction with your clients & customers.

Enable flexible and remote working.

### Customer and client satisfaction and retention

People are increasingly expecting a more personalised customer experience. More face to face contact is the means of building closer, longer lasting and more fruitful business relationships. By establishing more efficient and effective ways of serving customers and clients, businesses are strengthening their position in the market.

With UCi2i video conferencing managed services, businesses can easily and reliably offer secure, high definition video communications directly to their desktops, meeting rooms, and mobile devices, without the need for the external customers to implement any video infrastructure - so they can pass the benefits directly onto them.

### Training and development

Video conferencing, and the ability to share content and record video calls gives a whole new dimension to employee training and professional development. Trainee's will benefit from learning from real life situations and be able to revisit video training content whenever and wherever they need to.

The logo for RTS, consisting of the lowercase letters 'rts' in a bold, yellow, sans-serif font.

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Our commitment to the integrity of our clients' information is unmatched. That's why companies, law firms, public sector organisations, Government departments and charities of all sizes choose RTS.

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UCi2i offer a two week free trial.

Get in touch today.

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For customer driven relationships. Wherever you are. UCi2i



### Cost reductions for you and your customers

As client and customer focused businesses, professional services companies value the importance of constant and quality face to face interaction with their audiences, but this can often incur expensive travel costs.

With video conferencing, this can be achieved simply, without any need for travel, reducing time, costs and your carbon footprint, whilst providing reliable, high definition and supported video communications serving multiple participants. These are benefits that can be passed straight onto your customer, regardless of the different networks and video equipment being used.

With external communications, security and confidentiality are of the utmost importance. We understand this, and that is why all our video calls are encrypted end to end and our Virtual Meeting Rooms are PIN protected, so you can be safe in the knowledge that your conversations and the content you share are secure.

### Enjoy the ideal work / life balance

By establishing video conferencing as your everyday communications tool, you can give your employees the flexibility to work from home, remotely or on the move, resulting in a happier, more productive workforce. This also better enables you to retain staff and attract new generations of employees that are used to collaborative, mobile communication technologies.

### Develop a more agile business

Video communications isn't just about saving money or increasing productivity. It's there to transform businesses.

Standing still enables others to accelerate away from you. By virtualising your communications you can find the key to success, speeding up decision making processes, time to market, and enabling you to better react and adapt quickly to changing circumstances.



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